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Eau Claire County Farm Technology Days 2020 Application Packet

Enclosed you will find –

- 1) Informational/welcome letter
- 2) Host Farm Application Form – this can be filled in by hand or found in an editable PDF format on the UW-Extension web site at.....
<https://eauclaire.uwex.edu/> downloaded and/or submitted electronically
- 3) Copy of the Agreement (Major Provisions) Between Wisconsin Farm Technology Days Inc., Host County and the Host Farmer (for review)
- 4) Sample Final Contractual Agreement for Farm Technology Days Inc. and Wisconsin Farm Technology Days Host Farmer (for review)

Please feel free to contact me personally if you have any questions about the Event or the application process. Representatives from the Executive Committee would be pleased to visit confidentially with you regarding any and all aspects of Farm Technology Days and the application to host process.

All applications will be verified as received at the office in writing. Please remember that the deadline for the application process is September 15, 2017. As mentioned earlier, applications may be hand delivered, mailed or submitted electronically. At that time applications will be vetted and farm visits will be established for the Executive Committee to make their final decision.

Once again, thank you for your interest in Farm Technology Days 2020 and your support of Agriculture in Eau Claire County (and Wisconsin)!

Sincerely,



Mark Hagedorn, Eau Claire County, UW-Extension Agriculture Agent

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July 26, 2017

Dear Eau Claire County Producer,

Wisconsin Farm Technology Days has announced that Eau Claire County has been selected to host Farm Technology Days (FTD) in 2020. Although Farm Technology Days has been in the area before, you would have to go back to 1992 to the last time our county has hosted this statewide event. Over the next three years there will be many opportunities to get involved to tell the story of Eau Claire County agriculture to the rest of the state.

One of the first steps in the process of hosting Farm Technology Days is to choose a host farm. We would like to extend the opportunity to you and your farm and ask you to apply. This is not a decision to be made lightly, that is why we would like you to think about it now and consider if hosting Farm Technology Days would be an opportunity for your family and farming operation. Certainly if you apply and are selected it will be one of the major points in your farming career and something that will provide many opportunities, chances to work with many new partners and the source of memories for years to come.

What does it take to be a host farm? Certainly it is a great honor to be selected as a host; many of us can remember some of the great farms we have visited over the years through Farm Technology Days. Farm Technology Days is a big event; it requires a minimum of 60 acres for the commercial exhibits in "tent city," 100 acres for parking and 250 acres of crops for field demonstrations involving tillage and hay harvest. Over 400 acres is involved to host the show.

Do you have many of these attributes on your farm but just not enough acres? You can also partner with a neighbor and apply jointly. It has been fairly common for two families to partner together to host Farm Technology Days.

Please find attached the application and some information about commitments of host farms. If you have any questions please contact Mark Hagedorn at the UW-Extension Office at (715) 839-4712 or by e-mail at mark.hagedorn@ces.uwex.edu. This letter is being sent to only a few potential hosts based on our belief that you have access to adequate acres and potentially would be a good host for the event. If you would like to nominate another host, you can forward them the application materials or contact the Extension office and we can contact them for you.

Thank you very much for your time.

Sincerely,



Mark Hagedorn, Eau Claire County. UW-Extension Agriculture Agent

Eau Claire County



Host Farm Application



Farm Technology Days

Site Selection Criteria

1. The farmstead and major land owned must be in Host County. A minimum of 410 acres is needed for the show.
2. There must be good access to parking area or areas from a least two directions and readily available by good roads with a good traffic flow pattern.
3. Land should be under the control of no more than two operators. Also, rental agreements must be shared with the Farm Technology Day's Executive Committee to ensure that property will be in the operator's control through the show.
4. Landowner must be willing to cooperate with the Committee on use of cropping acres and must be willing to sign a written agreement to this affect.
5. The owner must understand that a least 160 acres of reasonably level land, in sod, will be used for Tent City, exhibitor parking, general parking, and demonstration plot area.
6. In addition to the acres in No. 5 listed above, approximately 250 acres of hay must be available for harvesting during the three-day event.
7. Owner must have adequate storage or make arrangements for storage of harvested forage.
8. Finalists will be expected to provide a statement of support from their financial lender.
9. Seed, fertilizer and crop protection financial support from the Executive Committee will be limited to \$120 per acre in the year of establishment. Contributions and donations may be applied additionally to the aforementioned financial support (if desired).
10. All information and applications will be kept confidential.



Farm Technology Days 2020 Application

Applicant's Name: _____ Phone: _____

Address: _____

City: _____ Zip: _____

Farm Location: _____

Is this a joint application with another farm? Yes No

If yes, with whom? _____

1. Farm size: _____ Tillable Acres: _____

2. List your major livestock enterprise – list types, number and age of animals. (Example: dairy – 50 milk cows, 25 yearlings, 25 calves)

Note: it is not necessary to be a livestock operation to host

3. List any major livestock enterprise – list type, number, and age.

4. Would you allow livestock enterprise to be used for educational exhibits? Yes No

5. List your cropping program for 2017 and 2018:

Acres of:	2017	2018
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Corn –

Forage –

Soybeans –

Small Grains –

Fresh market Crops –

Other –

6. Labor force: number of full time help, not to include operator(s). List other labor.

7. Are you planning any building or equipment expansion program? Yes No

8. What conservation practice are carried out on your farm (conservation tillage, strip cropping, terracing, etc.)?

9. Do you have a current 590 nutrient management plan? Yes No

10. Are you in compliance with all state agriculture non-point performance standards? Yes No

11. Are you participating in a priority watershed project if applicable or CFSA program?

Priority Watershed _____ CFSA _____

12. List the number, type, and size of your forage handling structures.

13. Are you willing to rearrange or adjust your cropping schedule if necessary to provide field area for Tent City, parking, and crop demonstrations? Yes No

14. From what electric utility company and telephone company do you receive services?

15. What cell phone provider/reception work in the area your farm is located?

Do you have a broadband provider in your area? Yes No

16. Please attach a USDA-FSA photo of your farm showing fields and building locations. Outline your owned and rented property on the photo and a crop insurance history (if available).

17. Include any other additional information (video/pictures of facilities) that you feel would be beneficial to the Committee (materials will be returned).

18. Why are you interested in hosting Farm Technology Days? What opportunities do you see?
Adding an additional sheet of narrative is permitted if needed.

Signature

Note: If this is a joint application, each farm needs to complete an application form and then submit jointly. If you have any questions about this application, contact Mark Hagedorn at the Eau Claire County UW-Extension office, 715-520-2274 or mark.hagedorn@ces.uwex.edu

Applications are due by 4:30 pm on September 15, 2017.

AGREEMENT BETWEEN WISCONSIN FARM TECHNOLOGY DAYS INC., HOST COUNTY AND HOST FARMER

MAJOR PROVISIONS

Host Farmer General Obligations

1. Provide a minimum of 60 acres for tent city, 100 acres for parking and 250 acres for field demonstrations
2. Allow access to tent city area 28 days prior to the start of the show for the purposes of laying out and staking tent city, installing the electrical grid, and erecting tents.
3. Allow access to the premises as needed to plant and prepare the site area, establish variety plots, and prepare tent city for exhibitors.
4. Allow the general public access to all areas of the farm that are included as part of the show during the three days of the event.

Host Farmer Obligations Relating to Cropping

1. Follow a rotation schedule agreeable to the local WFTD Executive Committee.
2. Provide and maintain a minimum of 160 acres of alfalfa for tent city and parking.
3. Provide and maintain a minimum of 250 acres of alfalfa or other crops as agree upon by the Field Demonstration Committee for the purposes of Field demonstrations.
4. Prepare seed bed and assist in establishment of other demonstration plots not to exceed 5 acres.
5. Provide labor and equipment for all field operations including harvesting except to the extent that these operations take place during the three days of the show.

Host Farmer "Prohibitions"

1. May not erect or allow to be erected any signs, posters, or any form of advertising material on any part of the farm designated for the show without the approval of the local Executive Committee.
2. May not enter into any contracts for farm equipment, buildings, painting, chemicals, fertilizer, or seed which would conflict with the purposes of WFTD.
3. May not enter into any contracts for purchases of buildings, farm equipment, or real estate that would increase indebtedness over \$2,000,000 per calendar year for the three years preceding the show without informing the local Executive Committee.

Wisconsin Farm Technology Day General Obligations

1. Repair all damages to the premises that occur during the course of the show. These include:
 - a. Provide seed for reseeding "killed out" areas
 - b. Smooth out ruts
 - c. Till the areas used for tent city and parking (at the discretion of the host farm) and reseed with a cover crop
2. Assist in the clean-up of the premises and removal of foreign materials accumulated as a result of the show. Such cleanup to occur within a two week period following the end of the show.
3. Provide security to be in place from 6:00pm to 6:00am daily starting 10 days before the show, during the show and continuing 3 days after the close of the show.
4. Carry commercial liability insurance with a minimum limit of \$3,000,000 single limit bodily injury and property damage per occurrence, \$3,000,000 aggregate including coverage of Host Farm as a third party.
5. Secure a waiver from the Host Farm and the insurance company under the subrogation clause so that no insurance now carried by the Host Farm will be invalidated by the operation of WFTD.
6. To provide for the direction of traffic to the show and into parking lots.
7. Replace all fences removed during the course of the show.

Wisconsin Farm Technology Days Obligations Relating to Cropping

1. Provide all seed, fertilizer, and crop protection products for varietal and cultural demonstration plots (not to exceed 5 acres).
2. Provide seed, maintenance pre-plant fertilizer, and crop protection products needed for the establishment of the crop acres (see above) utilized by the show.
3. Provide maintenance fertilizer to support plant growth during the year of the show for all acres (see above) utilized by the show.
4. Provide seed needed to establish a late season cover forage crop (at the host farmers discretion) on the 160 acres utilized by tent city and parking.
5. Furnish all fuel for the operation of the tractors, dryers, and other equipment needed to harvest a minimum of 250 acres of demonstration crops harvested during the 3 days of the show. This will include tractors and other equipment under the control of the Host Farm.
6. The total cash cost to the corporation for all seed, fertilizer and crop protection products provided to the host farmer(s) for the purposes of establishing a crop prior to the show or reseeding damaged areas after the show is limited to a total not averaging more than \$120 per acre for the total acres utilized by the show. Donated seed, fertilizer and crop protection products are not included in this maximum expenditure per acre.

The preceding document is an abbreviated summary of the major provisions of the contractual agreement between WFTD Inc., the local WFTD Executive Committee, and the Host Farmer. Refer to the actual contract document for a complete list of provisions. Revised Oct. 2016

CONTRACTUAL AGREEMENT
WISCONSIN FARM TECHNOLOGY DAYS, INC.
and
Wisconsin Farm Technology Days Host Farmer
Eau Claire County

THIS AGREEMENT made and entered into this _____, 2017, by and between WISCONSIN FARM TECHNOLOGY DAYS, INC., a Wisconsin Tax Exempt Corporation, hereinafter called "Corporation" and (to be determined), hereinafter called "Host Farmer".

RECITALS

WHEREAS, Corporation has selected Eau Claire County as the site for Wisconsin Farm Technology Days for the State of Wisconsin for the year 2020 and has selected the farm owned by (to be determined) County of Eau Claire as host farm and the location for Tent City with educational exhibits and where exhibitors will display machinery and equipment and where crops will be planted to provide for field demonstrations and crop harvest.

WHEREAS, to be determined (Host Farm) has agreed to have educational exhibits and exhibitors display machinery and equipment and to provide crops for field demonstrations and to cooperate with the Corporation by making the necessary crop plantings for Tent City, parking, field crop harvesting, and other field demonstrations and any other accommodations necessary to host the show.

AGREEMENT

NOW, THEREFORE, for good and valuable consideration the receipt of which is acknowledged, the parties agree as follows:

1. Location of Property/Tent City. Host Farm does hereby make available to Corporation the premises located (to be determined).
2. Exhibit Access. The Host Farm shall provide no less than Sixty (60) acres for exhibits on the above described land.
3. Parking Availability/Access. Host Farm shall provide no less than One Hundred (100) acres of land for parking on the above described land.
4. Equipment Access. Host Farm shall provide no less than Two Hundred Fifty (250) acres of land for equipment demonstrations on the above described land.
5. Legal Effective Date. This agreement shall take effect upon the signing of this document.
6. Dates. The general public will be invited to the premises during the three-day period of July (to be determined), 2020.

7. Access for Exhibitors. Exhibitors who have rented space are allowed access in Tent City three (3) weeks prior to the event. Separately, Farm Technology Days workers shall be allowed on the premises as needed to plant and prepare the site area, plant and establish variety and demonstration plots, prepare and stake Tent City in preparation for exhibitors and the events of Farm Technology Days.

8. Access for Utility Installation. Utility and tent company employees and the Farm Technology electrician will have access to the grounds approximately 28 days prior to the show to electrify the grounds in preparation for the show.

9. Construction of Building or Feed Unit. If a building or feed storage unit is constructed on the farmstead or special equipment is placed in the buildings or a home is to be used on the property as special features during the show, an agreement shall be made between the Corporation and the Host Farmer as to how the equipment, buildings or home will be used.

10. The Host Farm Duties. The host farmer agrees to the following additional duties:

a. To follow a rotation schedule of planting agreeable to the Eau Claire County Executive Committee and to till or leave untilled such land as will, in the opinion of the Committee, be most suitable for Farm Technology Days.

b. To provide and maintain a minimum of 150 acres of alfalfa or other forages to be used for Tent City and parking, and to establish a minimum of 300 acres of alfalfa-annual forages and 100 acres of wheat to provide for crop harvesting and other field demonstrations.

c. To prepare the seed bed and assist in establishment of such other demonstration plots not to exceed five (5) acres as deemed advisable by the Eau Claire County Executive Committee.

d. To provide labor and machinery for all farm operations including harvesting, except to the extent that these operations take place during the three days of the show. Farm equipment manufacturers and dealers will provide machines, equipment and labor for field harvesting and demonstrations during the show.

e. To grant to Corporation and Eau Claire County Executive Committee members access to the land prior to and subsequent to the actual days of the event for the purpose of handling the details in the planning, developing and operating Farm Technology Days.

f. To allow the Eau Claire County Executive Committee to sublease space to the exhibitors making application for participation in this event.

g. To allow the general public to visit this event during the three-day period, July (to be determined), 2020.

h. Not to erect or allow to be erected any signs, posters or advertising material on the land or on or in buildings covered by the contract during the period of this contract except as approved by the Eau Claire County Executive Committee.

i. Not to enter into any contracts for farm equipment, buildings, painting, chemicals or fertilizers, or seeds which would conflict with the purposes of Farm Technology Days which is to showcase the latest improvements in production agriculture, including many practical applications of recent research findings and technological developments. If there is a disagreement between Corporation and Host Farm about entering into a contract, the decision shall rest with an arbitration committee appointed in accordance with item 14 on Page 5. The intent of this section is to prevent prospective exhibitors from taking undue advantage of Farm Technology Days and other competitive exhibitors.

j. Not to enter into any contracts for purchases of buildings, farm equipment and real estate that would result in increased liability/indebtedness of over \$2,000,000 for Host Farm per calendar year for the years 2018, 2019, and 2020 preceding Farm Technology Days without informing the Eau Claire County Executive Committee.

k. To cooperate and provide the Corporation with all information requested by the Corporation relating to Host Farm. To inform the Corporation of any changes in Host Farm information as soon as Host Farm is aware of said change.

11. The Corporation Duties. The Corporation agrees to the following duties:

a. To provide all seed, fertilizer, and pesticides for the small demonstration plots showing varieties and cultural practices of alfalfa, grass, corn, grain and agreed upon specialty crops not to exceed five (5) acres.

b. To provide seed, maintenance preplant fertilizer, and crop protection products needed for the establishment of the crop acres utilized by the show. These acres would include 150 acres for Tent City and parking and up to 400 acres for field crop demonstrations and harvesting. Acreage may be modified by mutual agreement to meet show objectives. Fertilizer and crop protection products will be applied based on current soil tests and University of Wisconsin recommendations. Liming is not considered part of the fertilization program.

c. To furnish maintenance fertilizer to support plant growth during the year of the show for all acres utilized for Tent City, parking, and field demonstrations. This fertilizer may be applied in split applications with the first application occurring during the fall prior to the show. Maintenance fertilizer application rates to be determined by University of Wisconsin recommendations.

d. The total monetary cost to the Corporation for all seed, fertilizer and crop protection products provided to the host farmer(s) for the purposes of establishing a crop prior to the show or reseeding damaged areas after the show is limited to a total

not averaging more than \$120 per acre for the total acres utilized by the show. Donated seed, fertilizer and crop protection products are not included in this maximum expenditure per acre.

e. To provide seed needed to establish a late season cover forage crop at the host farmer's discretion on 150 acres utilized by Tent City and parking.

f. To furnish all fuel for the operation of tractors, dryers and other such equipment as needed to harvest a minimum of 300 acres of forages and 100 acres of wheat during the three days of Farm Technology Days at no cost to the Host Farm. This will include tractors or equipment under the control of the Host Farm

g. To repair damages to the premises during the term of this lease by exhibitors or others connected with Corporation. In the event that such damage contributes to the killing of seeding, Corporation agrees to furnish seed for such areas as are killed out. Temporary damage to hay fields in which ruts are caused by rain coupled with excess traffic will be smoothed and reseeded as necessary. Tent city and parking will be tilled and a cover/forage crop will be seeded after the show. The Corporation and Host Farm agree to meet within 30 days of the end of Farm Technology Days to determine damage. Once the damage is determined, the Corporation agrees to provide seeding and smoothing within 6 to 10 days weather permitting. Once seeding and smoothing has been completed, the Corporation will not be liable for any other damage known or unknown by the parties and will be released from any further liability to the Host Farm. The Corporation will have no further duty to repair any other damage.

h. To encourage exhibitors to furnish additional equipment for use by the Host Farm during the three-day show period in tilling, harvesting, elevating, ensiling or otherwise handling the crops without charge for such service.

i. To assist in the clean-up of the premises and the removal of foreign materials caused by or accumulated because of Farm Technology Days and to complete such cleanup operation within a two-week period after completion of the show.

j. To furnish security and crowd control including parking assistance and to arrange for cooperation of the county Sheriff's Department or Highway patrol and the State Highway Patrol in handling traffic to and from the show. Security to be in place 6:00 p.m. - 6:00 a.m. daily 10 days prior to show, during the show and 3 days after the show closes.

k. To direct the traffic to parking lots and to place proper signs in such areas where traffic or parking is not permissible.

l. To carry commercial liability insurance with a minimum limit of three million dollars (\$3,000,000), single limit bodily injury and property damage per occurrence, three million dollars (\$3,000,000) aggregate including coverage of Host

Farm as a third party.

m. To secure a waiver from the host farmer and its insurance company under the subrogation clause so that no insurance now carried by the Host Farm will be invalidated by the operation of Farm Technology Days.

12. Removal of Fences. The Corporation shall have the right to remove fences as required and will replace at its expense such fences in the same or better condition following the close of Farm Technology Days.

13. The Host Farm agrees that it will not prohibit any exhibitor approved by the Corporation from participating as an exhibitor in the show without the mutual written agreement between the Host Farm and the Corporation.

14. Arbitration. Disputes under this Agreement shall be submitted for arbitration. Arbitration shall be created and performed in the following manner:

a. One member appointed by the Host Farm, one appointed by the Corporation, and a third member appointed by the Eau Claire County Executive Committee. The arbitrators shall have the power to make an award or determination which shall be binding on the parties. The expense of Arbitration shall be equally divided between the parties.

15. Wisconsin Law Governs. The parties agree that Wisconsin Law shall govern and shall be applied by the Arbitrators in interpreting the contract.

16. Indemnification. Host Farm agrees to indemnify the Corporation against losses the Corporation may suffer as a result of Host Farm's breach of this contract. Corporation agrees to indemnify the Host Farm against losses the Host Farm may suffer as a result of Corporation's breach of this contract.

17. Binding Agreement. This Agreement shall be binding on the parties hereto, their administrators, successors, heirs and assigns when signed by both parties as indicated below.

IN WITNESS WHEREOF, the parties have hereunto set their hands and seals this day and year first above written.

_____ By: _____
Date Matthew Glewen, General Manager
Wisconsin Farm Technology Days, Inc.

Subscribed and sworn to before me this ____ day of _____, 20____.

_____, Notary Public
_____ County, State of Wisconsin
My commission expires _____

_____ By: _____
Date John Leary, Chair, Eau Claire County Executive Committee

Subscribed and sworn to before me this ____ day of _____, 20____.

_____, Notary Public
_____ County, State of Wisconsin
My commission expires _____.

_____ By: _____
Date (To be determined), Co-Chair, Eau Claire County Executive Committee

Subscribed and sworn to before me this ____ day of _____, 20____.

_____, Notary Public
_____ County, State of Wisconsin
My commission expires _____.

_____ By: _____
Date Mark Hagedorn, Executive Secretary, Eau Claire County Executive Committee

Subscribed and sworn to before me this ____ day of _____, 20____.

_____, Notary Public
_____ County, State of Wisconsin
My commission expires _____.

_____ By: _____
Date (To be determined), Host Farmer

Subscribed and sworn to before me this ____ day of _____, 20____.

_____, Notary Public
_____ County, State of Wisconsin
My commission expires _____.

Revised Dec. 2017