

Small Animal Sale

Goat, Poultry and Rabbit Rules & Guidelines

Small Animal Sale – General Rules and Guidelines

- 1. Number of Lots** - Each seller may sell a total of three (3) animal lots at the Small Animal Sale including; goat(s), poultry and rabbit(s) with a maximum of two (2) per project.
- 2. Required Volunteer Set-Up** – Each seller or a representative must arrive one hour prior to the start of the sale and check in with Sale Coordinator in the sale arena to prepare and organize for the sale.
- 3. Required Check-In** – Seller or a representative must check in with the Goat Coordinator, Poultry Coordinator or the Rabbit Coordinator in exhibition area thirty minutes prior to the start of sale and then wait at the cage/pen of their animal with the other handlers for their lot(s).
- 4. Required Volunteer Clean-Up** – Each seller or a representative must complete one (1) hour of clean-up at the conclusion of the sale. Failure to do so will result in loss of individual auction proceeds and ability to sell the following year. Seller or a representative must check in with Sale Coordinator in the sale arena to sign in for clean-up.
- 5. Seller Presence** – All sellers must be present to sell individual lots during the Small Animal Sale. If two (2) or three (3) animals are registered to sell in the individual lot then sellers must secure one (1) or two (2) handlers to assist them in handling each animal within the lot. Sellers are not permitted to handle more than one animal in a lot at the same time. If a seller cannot be present (strongly discouraged) an alternate seller may be accepted if presented to the Small Animal Committee prior to the start of the sale. Finding an alternate is the responsibility of the seller.
- 6. Delivery Receipt** - Each seller must complete a delivery receipt for each individual lot which is sold at the Small Animal Sale including, goats, poultry and rabbits. The delivery receipt must be completely filled out and signed by both the buyer and the seller. The delivery receipt(s) must then be mailed to the address listed on the receipt in order for the seller to receive any individual auction proceeds. All delivery receipt(s) must be postmarked within 15 days of the conclusion of the Jefferson County Fair. Sellers who fail to complete and submit the delivery receipt shall be subject to the following penalty; delivery receipts received between 16 and 30 days after the conclusion will be assessed an additional 20% gross of sale penalty fee, delivery receipts received between 31 and 45 days after the conclusion will be assessed an additional 45% gross of sale penalty fee, delivery receipts received between 46 and 60 days after the conclusion will be assessed an additional 70% gross of sale penalty fee, delivery receipts received after 61 days after the conclusion will be assessed an additional 95% gross of sale penalty fee. Sellers who do not deliver their animal and/or fail to turn in a delivery receipt within 60 days shall be ineligible to sell in the Small Animal Sale the following year.
- 7. Auction Proceeds** – If a seller has met all conditions of sale, the seller shall receive a check for the net amount of the sale of their individual animal(s) which is minus a 5% gross of sale

fee which shall be used for the advancement of the sale. Checks shall also be minus poultry and rabbit(s) processing fees if poultry and/or rabbits(s) are processed at the discretion of the buyer. Processing fees for goat(s) shall be paid, by the buyer, directly to the processor. All checks shall be issued within 60 days of actual auction if seller has met all conditions of sale. Checks must be cashed within 90 days from issue. If processed animal(s) or unprocessed/live animal(s) is not delivered to the buyer, all monies shall be returned to the buyer.

8. **Dress** – Each seller and/or other handlers/representatives must wear appropriate, clean attire including; pants/jeans which are free from holes or tears, an unaltered sale t-shirt (seller) and a clean appropriate shirt (other handlers/representatives) and closed toe shoes.
9. **Follow-Up** – Each seller must offer to take a sale photo with buyer at the sale. Seller must also agree to send/deliver two (2) thank you note/cards (one (1) to the buyer and one (1) to an individual who assisted you in the project). It is also recommended that seller sends contending bidders thank you cards and gives the buyer a copy of the seller/buyer sale photo.

Small Animal Sale - Goat Rules

1. **Sale Eligibility** – Goat(s) receiving a 1st through 4th placement in the Market Goat Classes at the Jefferson County Fair shall be eligible to sell at the Small Animal Sale. Participation ribbons shall not be eligible. Each exhibitor may sell a maximum of two goat(s). Each goat(s) must be weighed by the fair superintendent (Restrictions may apply to number of lots which can be sold, see General Rules and Guidelines).
2. **Reserve Pricing** – All bidding shall start at market price. The fair superintendent shall provide the current market price, established as the market price on the Friday prior to the sale.
3. **Goat Swapping** – Goat(s) shall be sold and delivered as presented to the buyer on the day of auction. Sellers shall deliver to the buyer the exact goat(s) that was sold to the buyer on auction day in superior condition as defined by the later delivery condition guidelines.
4. **Removal From Sale By Seller** - Once listed on the sale bill, all goat(s) must go across the auction block. No goat(s) shall be removed from sale by the seller for any reason or sold outside of the auction.
5. **Agreement To Process** - By putting goat(s) into the auction seller agrees to send to process any goat(s) regardless of type if requested by buyer.
6. **Processed Goat(s) Sales** - Goat(s) which are to be processed by buyers request must be sent to processor selected by Small Animal Sale Committee and must remain at the fair park at the close of the fair to be transported to processor.
7. **Processed Goat(s) Buyer Delivery** - Goat(s) which are processed shall be picked up by the buyer. Sellers must complete a delivery receipt(s) at the sale or upon delivery of the thank you note(s) (See General Rules and Guidelines).
8. **Unprocessed/Live Goat(s) Sales** - Goat(s) must be picked up on Sunday at the conclusion of the Jefferson County Fair (7:00 pm) unless prior arrangements have been made between the buyer and the seller. Seller or a representative must be present to make that transaction. Absolutely no goat(s) may be left behind unless it is to be sent to the processor.
9. **Delivery Condition** – Unprocessed/live goat(s) must be healthy, free from illness and be of good clean show-worthy condition when delivered to buyer.

- 10. Goat(s) Donated Back** – A buyer may opt to donate the goat(s) back to the seller at the buyer's discretion. If goat(s) is donated back to seller, seller must still complete necessary delivery receipt(s), (See General Rules and Guidelines).

Small Animal Sale - Poultry Rules

- 1. Sale Eligibility** – Poultry receiving a Blue Ribbon in the Market Class including; Capon, Roaster, Broiler, Yearling Hen, Duck, Goose or Turkey, at the Jefferson County Fair shall be eligible to sell at the Small Animal Sale. **Both Champion and Reserve Champion shall be required to sell in the sale.** (Restrictions may apply to number of lots which can be sold, see General Rules and Guidelines)
- 2. Reserve Pricing** – Poultry shall be sold in no reserve auction format which shall include; no reserve pricing per lot and no reserve pricing per pound.
- 3. Poultry Swapping** – Poultry shall be sold and delivered as presented to the buyer on the day of auction. Sellers shall deliver to the buyer the exact poultry that was sold to the buyer on auction day in superior condition as defined by the later delivery condition guidelines.
- 4. Removal From Sale By Seller** - Once listed on the sale bill all poultry must go across the auction block. No poultry shall be removed from sale by the seller for any reason or sold outside of the auction.
- 5. Agreement To Process** - By putting poultry into auction seller agrees to process any poultry regardless of type if requested by buyer.
- 6. Processed Poultry Sales** - Chickens which are to be processed by buyers request must be sent to processor selected by Small Animal Sale Committee and must remain at the fair park at the close of the fair to be transported to processor on the Monday following fair. Ducks and geese which are to be processed by buyers request must be processed at a USDA inspected processor which is arranged by the seller and must be taken home by the seller at the close of the fair to be transported to a processor at a later date by the seller.
- 7. Delivery Condition** – Processed poultry must be kept in the original air-tight packaging as it was sent from the processor. Furthermore, processed poultry must be kept frozen until the time of delivery and product must be transported in a cooler with ice and must be kept below 40°F for delivery. All unprocessed/live poultry must be healthy, free from illness and be of good clean show-worthy condition when delivered to buyer.
- 8. Processed Poultry Buyer Delivery** - Chickens which are processed must be picked up by the seller on the Tuesday afternoon following the fair and must be delivered to the buyer within 15 days following the conclusion of the Jefferson County Fair. **Each seller who has chickens processed is responsible for cleaning up their cage area at the time of pick-up on Tuesday.** Sellers must complete a delivery receipt(s) at the sale or upon delivery of the thank you note(s) (See General Rules and Guidelines). All ducks and geese which are processed must complete a complete a delivery receipt(s) and must also outline the terms of the anticipated date of delivery, which are agreed upon by both buyer and seller. All ducks and geese must be delivered prior to November 15th of that year.
- 9. Unprocessed/Live Poultry Sales** - Poultry which is sold unprocessed/live at the buyer's request must be hand delivered to buyer within 15 days following the conclusion of the Jefferson County Fair. If the buyer wishes to take possession of poultry on Sunday at the

conclusion of the Jefferson County Fair (7:00 pm), seller or a representative must be present to make that transaction. Absolutely no poultry may be left behind unless it is going to the processor.

- 10. Poultry Donated Back** – A buyer may opt to donate the poultry back to the seller at the buyer's discretion. If poultry is donated back to seller, seller must still complete necessary delivery receipt(s) (See General Rules and Guidelines).

Small Animal Sale – Rabbit(s) Rules

- 1. Sale Eligibility** – Rabbit(s) receiving a 1st or 2nd placement in the Market Rabbit Classes at the Jefferson County Fair shall be eligible to sell at the Small Animal Sale. Participation ribbons shall not be eligible. Each exhibitor may sell a maximum of two rabbit(s) (Restrictions may apply to number of lots which can be sold, see General Rules and Guidelines).
- 2. Reserve Pricing** – Rabbit(s) shall be sold in no reserve auction format which shall include; no reserve pricing per lot and no reserve pricing per pound.
- 3. Rabbit(s) Swapping** – Rabbit(s) shall be sold and delivered as presented to the buyer on the day of auction. Sellers shall deliver to the buyer the exact rabbit(s) that was sold to the buyer on auction day in superior condition as defined by the later delivery condition guidelines.
- 4. Removal From Sale By Seller** - Once listed on the sale bill all rabbit(s) must go across the auction block. No rabbit(s) shall be removed from sale by the seller for any reason or sold outside of the auction.
- 5. Agreement To Process** - By putting rabbits(s) into auction seller agrees to process any rabbit(s) regardless of type if requested by buyer.
- 6. Processed Rabbit(s) Sales** - Rabbit(s) which are to be processed by buyers request must be sent to processor selected by Small Animal Sale Committee and must remain at the fair park at the close of the fair to be transported to processor.
- 7. Delivery Condition** – Processed rabbit(s) must be kept in the original air-tight packaging as it was sent from the processor. Furthermore, processed rabbit(s) must be kept frozen until the time of delivery and product must be transported in a cooler with ice and must be kept below 40°F for delivery. All unprocessed/live rabbit(s) must be healthy, free from illness and be of good clean show-worthy condition when delivered to buyer.
- 8. Processed Rabbit(s) Buyer Delivery** - Rabbit(s) which are processed must be picked up by the seller on the Tuesday afternoon following the fair and must be delivered to the buyer within 15 days following the conclusion of the Jefferson County Fair. Sellers must complete a delivery receipt(s) at the sale or upon delivery of the thank you note (See General Rules and Guidelines).
- 9. Unprocessed/Live Rabbit(s) Sales** - Rabbit(s) which are sold unprocessed/live at the buyer's request must be hand delivered to buyer within 15 days following the conclusion of the Jefferson County Fair. If the buyer wishes to take possession of rabbit(s) on Sunday at the conclusion of the Jefferson County Fair (7:00 pm), seller or a representative must be present to make that transaction. Absolutely no rabbit(s) may be left behind unless it is going to the processor.

10. Rabbit(s) Donated Back – A buyer may opt to donate the rabbit(s) back to the seller at the buyer's discretion. If rabbit(s) is donated back to seller, seller must still complete necessary delivery receipt(s), (See General Rules and Guidelines).