

Sell Me A Pen

Purpose: To become more comfortable telling people about 4-H

Time: 10 Minutes

Age: Elementary+

Materials: A variety of pens

Instructions: Each kid or group picks a pen. Then you say, "Sell me the pen" and they have to consider why they chose it and why it is such an amazing pen, that you **HAVE TO HAVE IT!** Have the youth practice telling you why you should buy that pen.

Then correlate that to how you can sell 4-H in the same way. How do they tell people about 4-H and why they should join? Have them practice "selling" 4-H to a youth who is thinking about joining.

Suggestions: If there is a larger group you can teach in small groups of about 4-6 4-Hers or partners.

Reflection Questions: Do you think that this would work with your friends? Do you feel more comfortable talking about 4-H to other people?

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